

Dyno At The Show Addendum “B”

Contract Information

Minimum Guarantee

The most common way we operate the dyno at Car Shows is by setting up a minimum guarantee, plus travel expenses. The minimum guarantee is the minimum amount we need to come out to the show for the day. Travel expenses include road time, fuel, tolls, and hotel accommodations, when applicable. Your contract will reflect the total combined amount.

So as an example, we will say the minimum guarantee is \$1200 and travel expenses are \$300. That's a total of \$1500. During the course of the show, we do 15 cars @ \$75 each which comes out to \$1125. That leaves the person/entity named in the contract responsible for the remaining \$375 to meet the total sum of \$1500.

Our goal is to go above above the set minimum amount and dyno test as many vehicles as possible. The minimum must be met in the time stated in the contract. If the minimum is met in the contractual time period, and there is more vehicles to test, we stay and finish providing the conditions are adequate. (Proper lighting, weather, local ordinances, etc.)

Deposit

A 50% Deposit is due 30 days prior to the event. In some instances you may be asked for a smaller deposit to hold that date until then. Typically we will ask this if the event is booked far ahead, and/or you are a new event to us. The deposits are non refundable with the exception of rain. See raindates for more information.

Rain Dates

Our worst enemy is rain! In the contract you will find a cut off time to cancel due to rain only without penalty. This time is based on the time we have to leave to arrive at your event. In the event of a rain cancellation you **MUST** call us to cancel. If the show is canceled after the cut off time you will be charged for travel time incurred.

Once we arrive at the event and set up you are still responsible for the guarantee if inclement weather should occur. We can work through a very light sprinkle and recover from a

passing thunder shower, but can't work in a steady rain shower. The risk of damage to equipment, vehicles, and public safety is too high.

We do our best to schedule rain dates. If we are unable to schedule a rain date for you and your first date is rained out, there is no penalty and you will be refunded your deposit.

Man Power

The contract includes 2 Accelerated Motorsports employees operating the dyno. This can be modified for additional help if the demand is large enough. This is usually determined by having a preregistration. Two weeks notice will give us ample time to put another man on it, but also may increase your guarantee. Most shows with around 20 cars to dyno will be ok with 2 operating the dyno. Addendum "A" talks about speeding things up with a little organization.

Dyno Runs

Each Contract will state what the customer will receive. For a gas vehicle it is usually 2 runs for \$75. This includes 2 pulls on the dyno that will record horsepower, torque and air/fuel ratio in graph form. The customer will receive a print-out of this information.

Diesel trucks receive the similar with the exception of the air/fuel ratio monitoring, since it does not apply to diesels. Most events will request 3 pulls for the diesels. Diesels will make more power as they warm up and won't overheat like a gas vehicle.

Motorcycles will also receive 2 pulls with wideband. Some street bikes with a lot of body cladding make it near impossible to get to an ignition pick-up to get an rpm signal. These bikes are tested as is with the graph reading horsepower and air/fuel ratio over vehicle speed instead of rpm.

Pricing can be modified to a point but will affect the time to meet the guarantee. Pricing too low can also create an overload. We can work to figure out the best scenario for your show.

Liability

All customers must sign a waiver that releases Axcelerated Motorsports from any damage that may occur due to dyno testing. The customer is also responsible for setting the testing parameters. We also reserve the right to discontinue a test that we feel may be unsafe. These practices have kept us operating in a consistently safe manner over many years now.

We have a \$1 million insurance policy where entities or property owners can be listed as additional insured if needed. Names and addresses of additional insured will be needed to complete request.